



Glenn Stainton

MBA, CEM, B. Tech. ASCT (Mechanical)

ASSOCIATE

Pivotal extends its reach by associating with selected sector experts. We undertake cross-training to integrate understanding, technology and business models and to ensure we each understand our specialist needs, and to share linked tools. This achieves a seamless integrated approach to assets, energy, sustainability and business that cannot be achieved by other means. Pivotal Associates do not delegate their roles and take personal responsibility for delivering the expertise and quality required.

Education & Professional:

Masters of Business Administration, City University Seattle WA;
Degree in Mechanical Engineering, Ryerson Polytechnic Institute, Toronto.
Certified Energy Manager

Executive Summary:

Glenn has an extensive background that includes a degree in Mechanical Engineering, a Master's in Business Administration as well as being a Certified Energy Manager. He had an instrumental role in building and managing the City of North Vancouver's Lonsdale Energy Corporation, a District Energy System supplying the Lower Lonsdale area of the city. His prior history in both private and public sectors is as a facilities manager and project manager with a wide range of sizable capital projects. Since 2015 Glenn has worked as a contract project manager supporting a number of projects throughout BC's Lower Mainland, but it is his roles in project management and energy systems implementation and management that distinguish Glenn as a valuable member of Pivotal's team.

Highlighted Roles:

City of North Vancouver: 2003-2015. Manager of City Facilities and General Manager, Lonsdale Energy Corporation (LEC), the City of North Vancouver's district energy company. LEC provides distributed unstaffed energy plants using a combination of natural gas, solar, earth based geo-exchanged systems to provide the Lower Lonsdale area with heating and cooling. Coordinated day to day operations, managed customer and supplier relationships including new systems procurement and negotiation, design and construction of the LEC heating plants and network integration. Led and managed interdepartmental coordination with the community. As Manager of City Facilities Glenn oversaw all new capital and renovation projects for the City including new civic library, plaza and City Hall.

Responsible for the City's facilities management and related capital construction programs, planning and implementing upgrades and renovations, overseeing energy management and GHG reduction programs for the City's properties. Included advice and support for Council and senior management on civic initiatives; reporting and external relationships. Provided project management services and oversight of City capital work projects; directing the design and redevelopment and leading/supervising construction for new and existing buildings.

British Columbia Buildings Corporation: 1991-2003. Operations Superintendent responsible for the overall financial and operational performance of a mixed portfolio of owned and leased buildings in Vancouver including facilities management, related capital management programs including custodial, security, and building maintenance requirements. Ensured building standards compliance and facilities staff management oversight and administration, contractor and procurement management. Responsible for the operation and maintenance building mechanical & energy management programs and related construction projects. This included leadership of core facilities maintenance personnel and a substantial group of contracts and contract personnel and consultants. Led technical representation and negotiation on behalf of client groups with contractors.

Key Projects:

- Construction and management of the City of North Vancouver's Lonsdale Energy Corporation energy plants and distribution network
- Project manager, City of North Vancouver new Civic plaza and library (≈\$36M)
- Construction and renovation of City of North Vancouver's City Hall (≈\$11M)
- Construction of the new City engineering works yard, LEC mini plant and North Shore Rescue facility (≈\$9M)
- Renovation of Berkley Towers, City of Vancouver (≈\$23M)
- Facilities and operations manager, Vancouver Law Courts
- Facilities and operations manager, for a mixed portfolio of buildings in the City of Vancouver and the Sea to Sky corridor.